

long as they will give milk.—PROF. T. L. HAECKER.

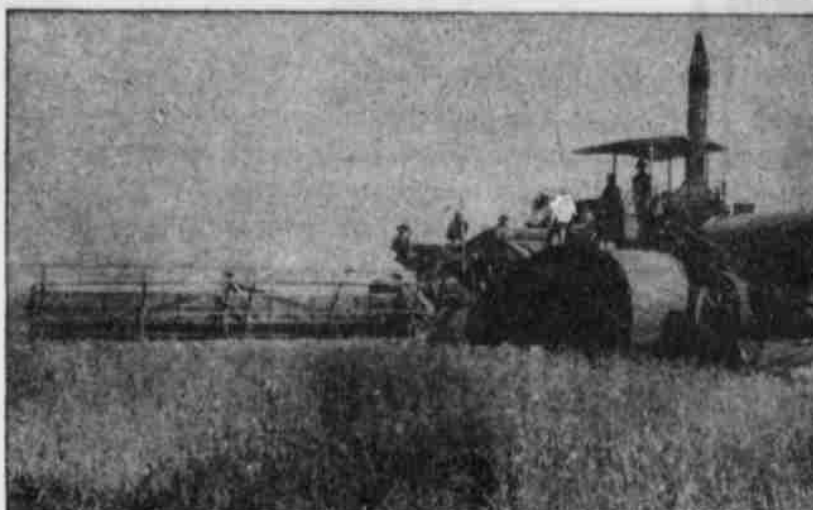
That is a fair description of the men who "are not in it." But they are waking up. We once asked one of them why he did not do something to secure better cows by buying a registered sire and commence to raise heifers that would make good cows? "Well," he said, "I guess I hain't got round to it yet."

But he had been round to the task of milking a lot of unprofitable cows for years. Some of these men remind us of the story of a lot of darkies lying round a fire at night. One of them raised himself up and began to sniff. Giving his neighbor a nudge, he said: "Clem is dat your heel burnin'?" "No," said Clem. "Bob, dat your heel burnin'?" All at once the darkey who was doing the sniffing gave a loud whoop and jerking his leg up in the air exclaimed: "Gor-a-mighty! Dat was my heel a burnin'."

After a time the loss of poor cows may prick through and they will do something to help themselves.

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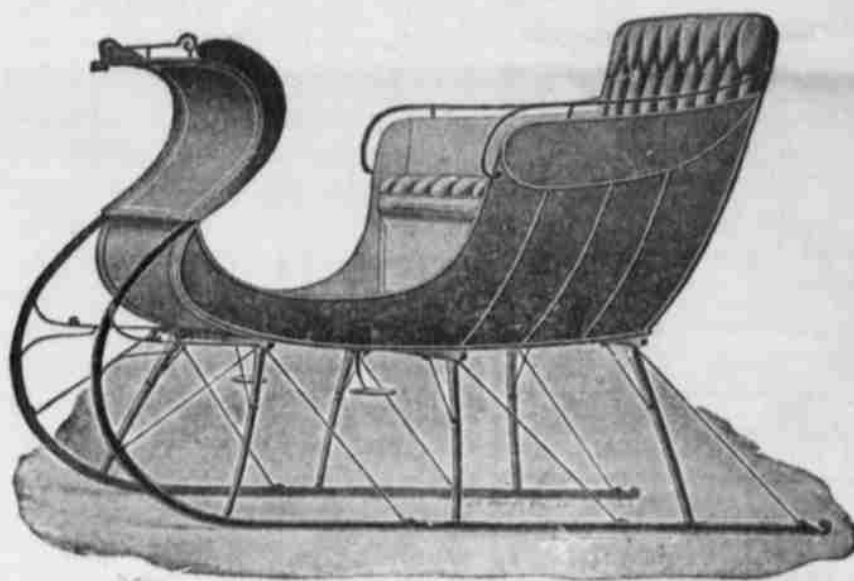
The above illustration represents the Utah Arid Farm Company's STEAM PLOWING OUTFIT at work on their farm at Nephi, Utah. This engine is plowing 50 acres per day of ten hours at an expense of 50 cents per acre. And it was also used by them to pull a "BEST" Steam Combined Harvester on the same farm and harvested an average of 65 acres per day, and at the nominal expense of 50 cents an acre. The grain was cut, threshed, re-cleaned and sacked in one operation and ready for the mill.

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